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## **Ciaran Astin joins KGM as Managing Director**

### **Industry leader joins KGM to drive forward growth plans for business**

KGM, DUAL UK's specialist motor MGA, today announces the appointment of Ciaran Astin as Managing Director, subject to regulatory approval. This key appointment reflects KGM's strategy to attract industry leading talent to realise its growth ambitions in the highly competitive motor insurance sector.

Astin brings over a decade of leadership and business development experience within the motor insurance sector, having previously held senior roles at Hastings Group and Direct Line Group. He was most recently Managing Director of DriveScore, the app-driven motor insurance data business within ClearScore group.

Simon McGinn, CEO, DUAL UK commented: "We are delighted to welcome Ciaran on board as Managing Director of KGM. KGM is a recognised leader in specialist motor insurance with a history going back over 65 years. Ciaran joins a business already delivering above sector growth, and I am confident his leadership will see this success continue. Ciaran's career has included a strong focus on tech, data and AI which are very naturally key areas of focus for KGM, and looking ahead, we'll be further investing people and technology to support our growth."

Ciaran Astin, Managing Director, KGM, said: "I am excited to be joining such a successful and established business as KGM. The leadership team have already achieved great things and I look forward to exploring new growth opportunities with them, providing even greater products and services to KGM's customers."

**-ENDS-**

Notes to Editors

## **ABOUT KGM**

KGM Motor Insurance is regarded as one of the UK's leading specialist MGA. Founded in 1957, KGM has an excellent track record with over 60 years' experience in the sector. Eridge Underwriting Agency is a subsidiary of KGM. KGM writes across all classes of motor insurance and our motor portfolio is supported by Zurich. They also underwrite on behalf of Canopus (Property / Leisure) and Trinity Lane (Ancillary Products). KGM has been part of DUAL UK since 2021.

## **ABOUT DUAL**

DUAL, the specialist underwriting arm of Howden Group, is driven by a mission to be the MGA of choice for brokers, clients and carriers, through provision of deep underwriting expertise and global distribution. DUAL Group is one of the world's largest international underwriting agencies with \$3.5bn of GWP.

DUAL's investment in data and technology enables it to deliver over 70 products and services with speed and efficiency to 11,000 broker partners working with over 70 carrier partners worldwide.

Established in 1998, today DUAL has over 1,500 people in 21 countries across the Americas, Europe and Asia Pacific, and is one of Lloyd's' largest international coverholders.

## **ABOUT HOWDEN**

Howden is a leading global insurance group with employee ownership at its heart. Founded in 1994, it provides insurance broking, reinsurance broking and underwriting services and solutions to clients ranging from individuals to the largest multinational companies.

The group operates in 55 countries across Europe, Africa, Asia, the Middle East, Latin America, the USA, Australia and New Zealand, employing 17,000 people and handling \$38bn of premium on behalf of clients.

For more information, please visit [www.howdengroup.com](http://www.howdengroup.com) and [www.howdengroupholdings.com](http://www.howdengroupholdings.com)

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